

Markets Division

John Bell

Head of Senior Relationship Management
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John is a managing director and the head of Senior Relationship Management in the Markets division within Wells Fargo's Corporate & Investment Bank (CIB). CIB delivers a comprehensive suite of capital markets, banking, and financial products and services to corporate, commercial real estate, government, and institutional clients across the globe. The Markets division includes Equities, Structured Products, Credit Sales & Trading, Foreign Exchange, Municipal Products, Rates, Commodities, and CVA.

John and the Senior Relationship Management team are responsible for overall senior relationship connectivity, development, and sponsorship of select traditional and alternative asset managers across CIB's Markets and Banking divisions.

John has more than 25 years of sales, relationship management, and leadership experience with institutional clients. Prior to joining Wells Fargo in 2021, he spent nearly 15 years at Bank of America where he was a member of the Prime Brokerage leadership team responsible for client coverage and organic growth. He was also the market executive for Venture Services at Merrill, dedicated exclusively to serving the brokerage and custody needs of the global private equity and venture capital communities.

John has long been dedicated to diversity, equity, and inclusion and is passionate about community engagement and creating an inclusive workplace. At Bank of America, he was a founding member of the LGBTQ+ Executive Leadership Council, Enterprise co-chair for the Inter-Generational Employee Network, and a member of the Global Banking & Markets Diversity & Inclusion Council. Most recently at Wells Fargo, he helped spearhead the CIBOut program to cultivate a more welcoming culture for LGBTQ+ colleagues and allies.

John earned a B.A. in public policy from St. Mary's College of Maryland, where he is currently a trustee.