ST. MARY'S COLLEGE OF MARYLAND FOUNDATION, INC.

FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2020 AND 2019

ST. MARY'S COLLEGE OF MARYLAND FOUNDATION, INC. TABLE OF CONTENTS YEARS ENDED JUNE 30, 2020 AND 2019

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INDEPENDENT AUDITORS' REPORT

Board of Directors St. Mary's College of Maryland Foundation, Inc. St. Mary's City, Maryland

Report on Financial Statements

We have audited the accompanying financial statements of St. Mary's College of Maryland Foundation, Inc. (the Foundation), which comprise the statements of financial position as of June 30, 2020 and 2019, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Board of Directors St. Mary's College of Maryland Foundation, Inc.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Change in Accounting Principle

Clifton Larson Allen LLP

As discussed in Note 1 of the financial statements, management has adopted Accounting Standards Update (ASU) No. 2018-08, Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made (Topic 958). Our opinion is not modified with respect to this matter.

CliftonLarsonAllen LLP

Baltimore, Maryland September 23, 2020

ST. MARY'S COLLEGE OF MARYLAND FOUNDATION, INC. STATEMENTS OF FINANCIAL POSITION JUNE 30, 2020 AND 2019

	2020	2019
ASSETS		
ASSETS		
Cash	\$ 1,737,973	\$ 1,329,159
Investments	37,750,597	37,800,393
Investments - Gift Annuity	998,782	1,016,596
Accrued Interest Receivable	56,308	11,223
Other Assets	447,224	179,058
Promises to Give, Net	1,061,598	1,210,896
Property and Equipment, Net	1,201	1,201
Total Assets	\$ 42,053,683	\$ 41,548,526
LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts Payable and Accrued Expenses	\$ 48,784	\$ 37,758
Deferred Revenue	-	7,500
Gift Annuity	698,886	696,548
Total Liabilities	747,670	741,806
NET ASSETS		
Without Donor Restrictions		
Undesignated	1,697,145	1,552,457
Board-Designated - Quasi-Endowment	201,847	201,847
Subtotal	1,898,992	1,754,304
With Donor Restrictions	39,407,021	39,052,416
Total Net Assets	41,306,013	40,806,720
Total Liabilities and Net Assets	\$ 42,053,683	\$ 41,548,526

ST. MARY'S COLLEGE OF MARYLAND FOUNDATION, INC. STATEMENTS OF ACTIVITIES YEARS ENDED JUNE 30, 2020 AND 2019

	2020					2019						
	Wit	hout Donor	\	With Donor			Without Donor With Donor					
	Re	estrictions	F	Restrictions		Total	F	Restrictions	F	Restrictions		Total
SUPPORT AND REVENUE												
Contributions	\$	245,386	\$	2,861,821	\$	3,107,207	\$	282,331	\$	1,866,235	\$	2,148,566
Donated Services		1,564,704		=		1,564,704		1,412,341		-		1,412,341
Event Revenue		85,685		=		85,685		167,383		-		167,383
Other Revenues		-		10,391		10,391		-		38,949		38,949
Investment Income		246,622		527,372		773,994		244,617		1,511,771		1,756,388
Net Assets Released from Restrictions		3,044,979		(3,044,979)				5,392,097		(5,392,097)		
Total Support and Revenue		5,187,376		354,605		5,541,981		7,498,769		(1,975,142)		5,523,627
EXPENSES												
Program Services:												
Support to St. Mary's College of Maryland												
Academic Chair/Faculty Support		220,197		-		220,197		234,704		-		234,704
Alumni Activities		70,270		-		70,270		125,353		-		125,353
Center for the Study of Democracy		75,495		-		75,495		23,065		-		23,065
College Department/Division Support		1,426,895		-		1,426,895		3,882,918		-		3,882,918
Scholarships and Awards		964,475		-		964,475		831,031		-		831,031
Total Program Services		2,757,332		-		2,757,332		5,097,071		-		5,097,071
Supporting Services:												
Management and General		1,265,591		-		1,265,591		1,101,251		-		1,101,251
Fundraising		1,019,765		-		1,019,765		936,838		-		936,838
Total Supporting Services		2,285,356		-		2,285,356		2,038,089		-		2,038,089
Total Expenses		5,042,688		<u>-</u>		5,042,688		7,135,160		-		7,135,160
CHANGE IN NET ASSETS		144,688		354,605		499,293		363,609		(1,975,142)		(1,611,533)
Net Assets - Beginning of Year		1,754,304		39,052,416		40,806,720		1,390,695		41,027,558		42,418,253
NET ASSETS - END OF YEAR	\$	1,898,992	\$	39,407,021	\$	41,306,013	\$	1,754,304	\$	39,052,416	\$	40,806,720

ST. MARY'S COLLEGE OF MARYLAND FOUNDATION, INC. STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2020 AND 2019

	2020			2019
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in Net Assets	\$	499,293	\$	(1,611,533)
Adjustments to Reconcile Change in Net Assets to Net Cash				
Used by Operating Activities:				
Contributions Received for Endowment		(561,000)		(755,059)
Contributions Received for Annuities		(50,000)		(60,000)
Change in Value of Gift Annuity		(8,789)		(42,475)
Change in Value of Perpetual Trust		4,148		(80,321)
Realized and Unrealized Gain on Investments		(155,206)		(1,040,520)
Discount and Allowance on Promises to Give		9,575		(3,972)
Bad Debt Expense		6,000		15,862
Effects of Changes in Operating Assets and Liabilities:		-,		-,
Promises to Give		133,723		222,115
Accrued Interest Receivable		(45,085)		(6,469)
Other Assets		(268,166)		(37,290)
Accounts Payable and Accrued Expenses		11,026		(194,234)
Deferred revenue		(7,500)		7,500
Gift Annuity		2,338		(1,605)
Net Cash Used by Operating Activities		(429,643)	_	(3,588,001)
Net Cash Osed by Operating Activities		(429,043)		(3,366,001)
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of Investments	(21,368,838)		(9,834,046)
Proceeds from Sale of Investments	,	21,672,898		10,321,706
Net Cash Provided by Investing Activities	-	304,060		487,660
Not Odoli i Tovidod by Invoding Adividos		004,000		407,000
CASH FLOWS FROM FINANCING ACTIVITIES				
Contributions Received for Endowment		561,000		755,059
Contributions Subject to Annuity Agreements		50,000		60,000
Payments on Annuity Contracts		(76,603)		(74,484)
Net Cash Provided by Financing Activities		534,397		740,575
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NET INCREASE (DECREASE) IN CASH		408,814		(2,359,766)
Cash - Beginning of Year		1,329,159		3,688,925
CASH - END OF YEAR	\$	1,737,973	\$	1,329,159
SUPPLEMENTAL SCHEDULE OF NONCASH INVESTING ACTIVITIES				
Donated Securities	\$	19,900	\$	18,800
Transfer of Property and Equipment to College	\$	<u>-</u>	\$	10,000

NOTE 1 NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

St. Mary's College of Maryland Foundation, Inc. (the Foundation) is a nonprofit corporation founded in Maryland in 1971. The Foundation's principal activity is to provide support for the faculty and students of St. Mary's College of Maryland (the College). The Foundation raises funds and receives, holds, invests, manages, uses, disposes of, and administers property, as appropriate. All funds are used for the furtherance of the mission of the College.

A summary of the Foundation's significant accounting policies follows:

Basis of Accounting

The accompanying financial statements are prepared on the accrual basis of accounting, whereby, revenue is recognized when earned and expenses are recorded when incurred.

Use of Estimates

Management uses estimates and assumptions in preparing these financial statements in accordance with accounting principles generally accepted in the United States of America. These estimates and assumptions affect the reported amounts of assets and liabilities, the disclosures of contingent assets and liabilities, and the reported revenue and expenses. Accordingly, actual results could differ from the estimates that were used.

Cash

All cash and investments, regardless of maturity, held by investment advisors, are considered investments.

Financial Risk

The Foundation invests in a professionally managed portfolio that contains fixed income, money market funds, equities, and alternative investments. Such investments are exposed to various risks such as market and credit. Specifically, during the fiscal year, the World Health Organization declared the spread of Coronavirus Disease, (COVID-19), a worldwide pandemic. The COVID-19 pandemic is having significant effects on global markets, supply chains, businesses, and communities. Due to the level of risk associated with such investments and the level of uncertainty related to changes in the value of such investments, it is at least reasonably possible that changes in risks in the near term could materially affect investment balances and the amounts reported in the financial statements. Additionally, due to the uncertainties surrounding the pandemic, future collections of receivables could be at risk.

NOTE 1 NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Investments

Investments with readily determinable fair values are reflected at fair value. The Foundation also holds positions in alternative investments. These alternative investments are recorded at estimated fair value based on net asset value and fund manager estimates. There are inherent limitations in any valuation technique for nonreadily marketable securities. Therefore, the value is not necessarily indicative of the amount that could be realized in a current transaction. Future events will also affect the estimates of fair value, and the effect of such events on the estimates of fair value could be material. To adjust the carrying value of the investments, unrealized gains and losses are reported in the statements of activities as a part of investment income. Interest and dividends from investments are recorded as investment income when earned.

Investment Pools

The Foundation maintains master investment accounts for its donor-restricted endowments and combines these assets into a common investment pool which closely resembles a mutual fund. The Foundation follows a unitization approach to the pool. Each endowment owns a number of units in the pool. Purchases and sales of shares in the pool are based upon the market value per share at the beginning of the quarter the transaction takes place. All net investment income (interest, dividends, realized and unrealized gains and losses, investment manager and Foundation service and administrative fees) from securities in the master investment accounts are allocated quarterly to the individual endowments based upon the number of units each endowment fund holds.

Promises to Give

Unconditional promises to give are recognized as revenue or gains in the period acknowledged. Conditional promises to give are only recognized when the conditions on which they depend are substantially met. Unconditional promises to give are carried at fair value less an estimate made for doubtful promises based on a review of all outstanding promises on a monthly basis. Management determines the allowance for doubtful promises by using the historical experience applied to an aging of promises. Promises are written off when deemed uncollectible. The provision for doubtful promises based on management's evaluation of the collection of promises was 0.28% of the gross value of the promises due beyond the year ended June 30, 2020, and 0.41% of the gross value of the promises due beyond the year ended June 30, 2019.

Unconditional promises to give that are expected to be collected within one year are recorded at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts are computed using risk-free interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue.

NOTE 1 NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Property and Equipment

Purchased property and equipment are recorded at cost. Donated property and equipment are recognized at appraised value when received. Ownership of purchased or donated property and equipment is routinely transferred to the College. If not transferred, any item with an individual cost exceeding \$1,500 is capitalized, and depreciated using the straight-line method over estimated useful lives of the assets, ranging from five to ten years.

Impairment of Long-lived Assets

The Foundation accounts for the valuation of long-lived assets by reviewing for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of the long-lived asset is measured by a comparison of the carrying amount of the assets to future undiscounted net cash flows expected to be generated by the assets. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the estimated fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value, less costs to sell.

Gift Annuities Payable

Carrying amounts represent the present value of the contractual payments over the estimated remaining term.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, net assets for an operating reserve and board-designated endowment.

Net Assets With Donor Restrictions – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Contributions with donor restrictions that are received and expended in the same fiscal year are treated as revenue with donor restrictions and net assets released from restriction in that year.

NOTE 1 NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Revenue Recognition

Contributions received are recorded as with or without donor restrictions depending on the existence and/or nature of any donor restrictions.

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor.

Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as support with donor restrictions that increases those net asset classes.

Event revenue is recognized when the particular event occurs.

Donated Services and Facilities

Donated services are recorded as revenue and expense in the financial statements for services received from the College. Donated services from the College are principally related to shared staff time. Contributed office space and facilities are also recorded using the agreed indirect cost rate provided by the College.

Service Fees

The Foundation applies an annual service fee of up to 2% on the total value of its endowed funds. The actual service fee rate is fixed annually at a level that is sufficient to cover the core Foundation expenses, including, but not limited to, insurance, accounting, legal, and investment management.

Functional Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Those expenses include the Foundation office staff, and certain College personnel donated services. The financial statements also report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. Donated services are allocated based on estimates of time and effort. Other expenses are charged directly to program services, general and administrative, or fundraising based on specific identification.

Income Taxes

The Foundation is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code as an organization, which is not a private foundation. The Foundation is generally exempt from federal and state income taxes. Unrelated business income may be subject to federal and state income taxes. Management believes that it has no material uncertain tax positions that would require recognition under the accounting codification quidance.

NOTE 1 NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Change in Accounting Principle

For the year ended June 30, 2020 the Foundation adopted the Financial Accounting Standards Board's (FASB's), Accounting Standards Update (ASU) 2018-08, Not-for-profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made issued in June of 2018 and applicable for fiscal years beginning after December 15, 2018, the Foundation's fiscal year 2020, applied prospectively. This clarifying ASU distinguishes between contributions and exchange transactions and assists in determining which guidance to apply. Additionally, once a transaction is deemed to be a contribution, this ASU assists in determining whether a contribution is conditional or unconditional, and if unconditional, whether the transaction is donor-restricted for limited purpose or timing. This clarifying ASU also applies to contributions made by the Foundation. There is no significant impact on the Foundation's financial statements as a result of adoption of this standard.

NOTE 2 FAIR VALUE MEASUREMENTS

The Fair Value Topic of the FASB Codification (the Codification) defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date and sets out a fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). Inputs are broadly defined as assumptions market participants would use in pricing an asset or liability. The three levels of the fair value hierarchy are described below:

Level 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Foundation has the ability to access at the measurement date.

Level 2 - Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than observable quoted prices for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

NOTE 2 FAIR VALUE MEASUREMENTS (CONTINUED)

The asset or liability's measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used must maximize the use of observable inputs and minimize the use of unobservable inputs.

In determining the appropriate levels, the Foundation performs a detailed analysis of the assets and liabilities that are subject to the fair value disclosures of the Codification.

	2020						
	Level 1	Level 2		Level 3	Total		
Equities	\$ 17,572,875	\$	- \$	-	\$ 17,572,875		
Cash and Money Market Funds	940,183		-	-	940,183		
Fixed Income Securities:							
U.S. Corporate Bonds Foreign Exchange and Non-USD	12,415,530		-	-	12,415,530		
Fixed Income	382,247		-	-	382,247		
Total Fixed Income Securities	12,797,777		-	-	12,797,777		
Alternative Investments:							
Hedge Funds	74,578		-	-	74,578		
Real Estate	19,172		-	-	19,172		
Hard Assets	1,206,415			-	1,206,415		
Total Alternative Investments	1,300,165			-	1,300,165		
Interest Held in Perpetual Trust				1,440,088	1,440,088		
	\$ 32,611,000	\$	- \$	1,440,088	34,051,088		
Investments Measured at Fair Value							
Using Net Asset Value per Share					4,698,291		
Total Investments					\$ 38,749,379		
Gift Annuity Liability	\$ -	\$	- \$	698,886	\$ 698,886		

NOTE 2 FAIR VALUE MEASUREMENTS (CONTINUED)

	2019						
	Level 1	Level 2		Level 3	Total		
Equities	\$ 15,970,591	\$	-	\$ -	\$ 15,970,591		
Cash and Money Market Funds	1,227,399		-	-	1,227,399		
Fixed Income Securities:							
U.S. Corporate Bonds	11,188,384		-	-	11,188,384		
Global Corporate Bonds	52,086		-	-	52,086		
Foreign Exchange and Non-USD							
Fixed Income	303,864			-	303,864		
Total Fixed Income Securities	11,544,334		-	-	11,544,334		
Alternative Investments:							
Hedge Funds	122,841		_	-	122,841		
Real Estate	1,612,071		_	-	1,612,071		
Hard Assets	658,436		_	-	658,436		
Total Alternative Investments	2,393,348			-	2,393,348		
Interest Held in Perpetual Trust				1,514,236	1,514,236		
Total Assets Investments Measured at Fair Value	\$ 31,135,672	\$		\$ 1,514,236	32,649,908		
Using Net Asset Value per Share					6,167,081		
Total Investments					\$ 38,816,989		
Total IIIVEStillelits					Ψ 30,010,303		
Gift Annuity Liability	\$ -	\$	<u> </u>	\$ 696,548	\$ 696,548		

Following is a description of the valuation methodologies used for assets measured at fair value at June 30, 2020 and 2019.

The equity securities, cash and money market funds, fixed income securities, hedge funds, real estate and hard assets above classified as Level 1 are classified as such due to the underlying assets being publicly traded instruments with observable market-based inputs.

The interest held in perpetual trust are classified as Level 3 due to the fact that the valuation of these assets is based on significant unobservable inputs.

The following table provides a summary of changes in fair value of the Foundation's Level 3 financial assets for the years ended June 30:

	 2020	2019
Beginning Balance	\$ 1,514,236	\$ 1,503,914
Distributions	(70,000)	(70,000)
Change in Value of Perpetual Trust	 (4,148)	80,322
Ending Balance	\$ 1,440,088	\$ 1,514,236

NOTE 2 FAIR VALUE MEASUREMENTS (CONTINUED)

The following table provides a summary of changes in fair value of the Foundation's level 3 financial liabilities for the years ended June 30:

	 2020	 2019
Beginning Balance	\$ 696,548	\$ 698,153
Additions to Gift Annuity Liabilities	24,741	30,789
Reduction to Gift Annuity Liabilities	-	(5,217)
Change in Value of Gift Annuity Liabilities	 (22,403)	 (27,177)
Ending Balance	\$ 698,886	\$ 696,548

Fair value measurements of investments in certain entities that calculate net asset value per share (or its equivalent) for the years ended June 30 are as follows:

	Net Asset	Net Asset	Unfunded	Redemption	Redemption Notice
				•	
Dridge water Drivete Investors	Value 2020	Value 2019	Commitments	Frequency	Period
Bridgewater Private Investors	•	004505	N1/A	0	45.0
Offshore Ltd.	\$ -	\$ 294,565	N/A	Quarterly	45 Days
0 / 0" 5	40.505	5.47.04.5	N1/A		Due by Last Day
Coatue Offshore Fund, Ltd., Class B	16,525	547,315	N/A	Monthly	of a Fiscal Month
Eton Park Overseas Fund, Ltd., Class E	364	514	N/A	Quarterly	65 Days
Grosvenor Alternative Investments	1,630,593	-	N/A	Quarterly	70 Days
Lakewood Capital Offshore Fund	-	284,371	N/A	Quarterly	60 Days
Ridge Select: Private Investors					
Offshore, Ltd. Class A	-	277,085	N/A	Monthly	75 Days
Rose Grove Offshore Fund 1, LTD	-	371,175	N/A	Quarterly	45 Days
The Winton Fund Limited Tranche B	-	269,598	N/A	Monthly	30 Days
Third Point Offshore Fund LTD	-	617,464	N/A	Quarterly	60 Days
Varde Credit Partners (Offshore)	-	328,534	N/A	Semi-annually	90 Days
GSO Private Investors Offshore II	46,623	125,540	219,422	Illiquid	5 Year Investment Horizon
KKR Asian Fund II Private Investors	453,086	545,797	68	Illiquid	5 Year Investment Horizon
PEG Global Private Equity Institutional				•	
Investors VIII Offshore Special L.P.	133,447	69,610	867,940	Illiquid	7-10 Year Investment Horizon
PEG Global Private Equity Institutional				•	
Investors VI Offshore Special L.P.	651.169	458.548	348.728	Illiquid	7-10 Year Investment Horizon
PEG Global Private Equity Institutional	, , , , ,	,-	,	1.	
Investors V Offshore Special L.P.	1,438,068	1,654,427	110.354	Illiquid	7-10 Year Investment Horizon
Clarion Private Investors, LLC	328,416	322,538	N/A	Quarterly	95 Days
2.2	\$ 4,698,291	\$ 6,167,081		~~~,	00 20,0

Hedge funds, real estate, and private investments use a variety of strategies, including hedged equity, global trading, market neutral, long and short biased, event driven, and global asset allocation. Hedge funds, real estate, and private investments can invest in a wide variety of both public and private securities including equities, fixed income, commodities, private placements, currencies, real estate, derivatives, and special situation investments.

NOTE 2 FAIR VALUE MEASUREMENTS (CONTINUED)

During 2000, the Foundation became a named beneficiary to one-fourth of a trust held by a third-party. The trust is restricted to scholarships. Under the terms of the trust, the Foundation will receive a distribution each year of one-fourth of 5% of the value of the trust, even if the 5% is to be paid from the principal. The Foundation records one-fourth of the annual changes in the market value of the trust as investment income, which is reflected as contributions under net assets with donor restrictions on the statements of activities. The value of the Foundation's share of the trust was \$1,440,088 and \$1,514,236 as of June 30, 2020 and 2019, respectively. The Foundation received distributions of \$70,000 for each of the years ended June 30, 2020 and 2019.

Investment income consists of the following components for the years ended June 30:

	2020	 2019
Interest and Dividends	\$ 614,147	\$ 576,736
Realized and Unrealized Gains	155,206	1,056,856
Change in Value of Gift Annuities	8,789	42,475
Change in Value of Interest in Perpetual Trust	 (4,148)	 80,321
Total	\$ 773,994	\$ 1,756,388

NOTE 3 PROMISES TO GIVE

Promises to give consists of the following at June 30:

 2020			2019
\$ 1,700,000		\$	1,700,000
-			12,300
512,027			610,000
196,605	_		226,055
 _			
2,408,632			2,548,355
1,345,933			1,336,773
1,101	_		686
\$ 1,061,598	_	\$	1,210,896
\$	\$ 1,700,000 512,027 196,605 2,408,632 1,345,933 1,101	\$ 1,700,000 512,027 196,605 2,408,632 1,345,933 1,101	\$ 1,700,000 \$ 512,027 196,605 2,408,632 1,345,933 1,101

Promises to give are due to be collected in the following periods:

	2020			2019
Less Than One Year	\$	299,342	\$	675,295
One to Five Years		404,290		163,060
Five to Ten Years		5,000		10,000
More Than Ten Years		1,700,000		1,700,000
Total	\$	2,408,632	\$	2,548,355

NOTE 3 PROMISES TO GIVE (CONTINUED)

The Foundation has \$3,817,071 and \$3,985,071 in conditional pledges as of June 30, 2020 and 2019, respectively. Due to the conditional nature of these pledges, they are not recorded in the Foundation's financial statements.

NOTE 4 PROPERTY AND EQUIPMENT

Property and equipment and accumulated depreciation are as follows at June 30:

			2020						
	Estimated			Dep	oreciation				
Category	Lives		Cost	Net	Expense				
Office Equipment and Other	3-7 years	\$	14,001	\$	12,800	\$	1,201	\$	-
			2019						
	Estimated	Accumulated						Dep	oreciation
Category	Lives	_	Cost		oreciation		Net	E	xpense
Office Equipment and Other	3-7 years	\$	14,001	\$	12,800	\$	1,201	\$	-

NOTE 5 ASSETS HELD IN CHARITABLE GIFT ANNUITIES

The Foundation has established 27 gift annuity programs. The programs allow the Foundation to accept a gift from a donor in exchange for the Foundation agreeing to pay the donor's annuity payments until the donor's death. The Foundation evaluates each potential annuity prior to acceptance with the consideration of the age of the donor, terms of the annuity payments, required payments terms, and the gift acceptance policy.

Upon execution of the charitable gift annuities, the Foundation records an asset for the fair market value of charitable gift annuities, and a liability based upon the actuarial present value of amounts expected to be paid to the donors. The net of the gift annuity asset and liability is the remainder interest, the residual amount the Foundation expects to receive from the annuities. The present value is re-adjusted annually, with the value based on an actuarial calculation.

Gift annuities remainder interest expected to be paid out (based on life expectancy tables) in:

2010

2020

	 2020	 2019			
Less Than One Year	\$ 80,371	\$ 76,696			
One to Five Years	322,393	308,953			
Over Five Years	 296,122	 310,899			
Total	\$ 698,886	\$ 696,548			

NOTE 5 ASSETS HELD IN CHARITABLE GIFT ANNUITIES (CONTINUED)

The following table summarizes activity in the gift annuities for the years ended June 30:

Charitable Gift Annuities Balance at July 1, 2018	\$ 999,684
Contributions	60,000
Annuity Payments	(74,484)
Release of Restriction	(11,079)
Change in Value	42,475
Charitable Gift Annuities Balance at June 30, 2019	1,016,596
Contributions	50,000
Annuity Payments	(76,603)
Change in Value	8,789
Charitable Gift Annuities Balance at June 30, 2020	\$ 998,782

Pursuant to charitable gift annuity regulations COMAR 31.09.07.03, the Foundation maintains sufficient assets to equal the sum of the reserves on its outstanding annuity agreements, as noted above.

The reserves on the outstanding annuity agreements are consistent with the assumptions underlying the respective rates adopted by the American Council on Gift Annuities which were in effect at the time of the issuance of the respective annuity contracts.

The liabilities are determined based upon the donor's life expectancy and using a discount rate on the date of receipt, provided by Internal Revenue Service valuation tables. At the time of the donor's death, any remaining unamortized liability is recorded as additional donations.

NOTE 6 CONCENTRATION OF REVENUE RISK

For the years ended June 30, 2020 and 2019, the Foundation received approximately 43% of total contributions from two funding sources and 22% of total contributions from a single funding source, respectively.

NOTE 7 NET ASSETS

Board-designated net assets without donor restrictions represent funds placed in an endowment for the following purposes and consist of the following as of June 30:

	 2020	 2019
Anne Skone Weaver Endowed Scholarship Fund	\$ 56,924	\$ 56,924
Maurine Holbert Hogaboom Endowed Scholarship Fund	25,434	25,434
Goodpastor Lectureship Fund	95,000	95,000
Ruth Cooper Memorial Scholarship Fund	 24,489	 24,489
Total	\$ 201,847	\$ 201,847

NOTE 7 NET ASSETS (CONTINUED)

Net assets with donor restrictions activity consists of the following:

	Balance,				- 1	Investment	Restriction		Balance,		
	Jι	ıne 30, 2019	19 Additions			Activity	A	ccomplished	June 30, 2020		
Purpose Restricted	\$	3,666,997	\$	2,107,931	\$	(18)	\$	(1,241,676)	\$	4,533,234	
Interest in Perpetual Trust		1,514,236		-		(4,148)		(70,000)		1,440,088	
Invested in Perpetuity		28,879,664		764,281		-		-		29,643,945	
Endowment Earnings		4,991,519		-		531,538		(1,733,303)		3,789,754	
Total	\$	39,052,416	\$	2,872,212	\$	527,372	\$	(3,044,979)	\$	39,407,021	
		Balance,			Investment			Restriction	Balance,		
	Ju	ıne 30, 2018		Additions		Activity		ccomplished	Jυ	ine 30, 2019	
Purpose Restricted	\$	6,316,650	\$	980,123	\$	(272)	\$	(3,629,504)	\$	3,666,997	
Interest in Perpetual Trust		1,503,915		-		80,321		(70,000)		1,514,236	
Invested in Perpetuity		27,954,603		925,061		-		-		28,879,664	
Endowment Earnings		5,252,390		-		1,431,722		(1,692,593)		4,991,519	
Total	\$	41,027,558	\$	1,905,184	\$	1,511,771	\$	(5,392,097)	\$	39,052,416	

The Foundation adopted a unitization approach to its common endowment investment pool. This approach closely resembles a mutual fund where each individual endowment fund owns shares in the pool. The investment income balance includes the net assets with donor restrictions, as well as net assets with donor restrictions held in perpetuity components of each fund. Investment income is only allocated to funds with a perpetuity component. An allocation of investment loss, in excess of the balance with donor restrictions in the fund, is absorbed by the Foundation's net assets without donor restrictions.

The Center for the Study of Democracy, jointly with Historic St. Mary's City, offers academic and civic engagement opportunities unique to the legacy of the College.

The Waterfront Program provides recreational and athletic opportunities to the College students.

Library support funds are restricted to support library acquisitions and other library resources.

Other programs include support for, but not limited to, the Art, Music, Theater, Biology, Chemistry, Physics, English and Archaeology departments, Athletics, Study Abroad, Museum Studies, Facilities, Faculty Innovation and Development, and Undergraduate Research.

Scholarships and awards are restricted contributions to assist the students of the College based on merit and/or financial need.

During the years ended June 30, 2020 and 2019, net assets were released from donor restriction when expenses satisfying the restricted purposes were incurred, or by occurrence of other events specified by donors.

NOTE 7 NET ASSETS (CONTINUED)

Net assets with donor restrictions held in perpetuity represent donor-restricted contributions in which the donor has stipulated that the principal be maintained intact. Unless otherwise stated by the donor, investment income is recorded into net assets with donor restrictions to be used for specific purposes.

NOTE 8 ENDOWMENT NET ASSETS

<u>Interpretation</u>

The Foundation has interpreted the Maryland enacted version of Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gifts as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary. Management has interpreted UPMIFA as requiring the preservation of the fair value of original donor-restricted contributions as of the date of the gift, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as net assets with donor restrictions held in perpetuity (a) the original value of permanently restricted cash contributions and (b) the discounted value of future permanently restricted cash contributions, net of allowance for uncollectible pledges. The remaining portion of donor-restricted cash contributions are classified as net assets with donor restrictions until those amounts are appropriated for expenditure in a manner consistent with the standard of prudence prescribed by UPMIFA.

In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted cash contributions:

- The purposes of the Foundation and donor-restricted endowment fund
- The duration and preservation of the fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other available financial resources
- Investment policies

The Foundation has adopted investment and spending policies for cash contributions in perpetuity that attempt to provide a predictable stream of funding to programs, while maintaining purchasing power. Additionally, we have interpreted UPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law. At June 30, 2020 and 2019, a fund with an original gift value of \$1,006,000, fair value of \$780,887 and \$865,231, and a deficiency of \$255,113 and \$140,769 were reported in net assets with donor restrictions.

NOTE 8 ENDOWMENT NET ASSETS (CONTINUED)

Spending Policy

For the years ended June 30, 2020 and 2019, the Foundation approved a spending policy of 4.25% and 4.00%, respectively, and applied a service fee of 1.50% and 1.50%, respectively, to the earnings of the assets with donor restrictions held in perpetuity based on a twelve quarter rolling average. The service fee rate is fixed at a level that is sufficient to cover the core Foundation expenses, including, but not limited to, insurance, accounting, legal, and investment management. The earnings with donor restrictions held in perpetuity are used in accordance with either the donor's stated purpose or to support the Foundation's operations in general as described in Note 8 to the financial statements.

During the year ended June 30, 2020, the board resolved to set the spending rate to 4.25% and the service fee to 1.50% for fiscal year 2021.

Investment Policy

The Foundation's investment policy is approved by the joint investment advisory committee which was established by the Foundation's board of directors. The committee analyzes risk and return and determines target asset allocation. The committee selects investment advisors and provides them with the approved asset allocations. The portfolio must offer sufficient liquidity to meet payments of philanthropic endeavors and operating expenses. The Foundation's intent is to remain in perpetuity, and as such, the portfolio should support this goal.

Endowment fund activity, including funds designated by the board of directors to function as endowments as described in Note 7, for the years ended June 30, 2020 and 2019, consists of the following:

	,	Without	With	
		Donor	Donor	
	Re	estrictions	Restrictions	Total
Endowment Net Assets, June 30, 2018	\$	201,847	\$ 32,670,636	\$ 32,872,483
Contributions		-	757,981	757,981
Net Investment Gain		-	1,525,513	1,525,513
Appropriation of Endowment Assets				
for Expenditure		_	(1,786,384)	(1,786,384)
Endowment Net Assets, June 30, 2019		201,847	33,167,746	33,369,593
Contributions		-	566,925	566,925
Net Investment Gain		-	531,538	531,538
Appropriation of Endowment Assets				
for Expenditure			(1,734,379)	(1,734,379)
Endowment Net Assets, June 30, 2020	\$	201,847	\$ 32,531,830	\$ 32,733,677

The balances with donor restrictions held in perpetuity above do not include pledges receivables of \$901,871 and \$703,439 for the years ended June 30, 2020 and 2019, respectively. The endowment assets are primarily comprised of the Foundation's investments, as detailed in Note 2. The remaining endowment assets are comprised of cash.

NOTE 9 EXPENSES BY NATURE AND FUNCTION

Functional expenses by natural classification as of June 30, 2020 are as follows:

								20	20							
	Program Services										Supporting	g Ser	vices:			
								College								
	Α	cademic			Ce	enter for	De	epartment /								
	Ch	air/Faculty		Alumni	the	Study of		Division	Scl	holarships	M	anagement				Total
		Support		Activities	De	mocracy		Support	an	d Awards	aı	nd General	F	undraising		Expenses
Contractual Services	\$	2,500	\$	6,500	\$	8,358	\$	210,691	\$	-	\$	181,333	\$	30,000	\$	439,382
Meetings and events		2,662		46,043		11,334		51,839		-		77,289		9,391		198,558
Operations		1,453		17,727		998		107,836		-		789,675		980,374		1,898,063
Salary Support		213,582		-		54,805		220,723		-		142,294		-		631,404
Scholarships/Awards/																
Internships		-		-		-		-		964,475		-		-		964,475
Gift to College		-		-		-		835,806		-		75,000		-		910,806
Total	\$	220,197	\$	70,270	\$	75,495	\$	1,426,895	\$	964,475	\$	1,265,591	\$	1,019,765	\$	5,042,688
							_						_			
								20	19							
					Progra	am Services	S					Supporting	g Ser	vices:		
								College								
	Α	cademic			Ce	enter for	De	epartment /								
	Ch	air/Faculty		Alumni	the	Study of		Division	Scl	holarships	Management				Total	
		Support		Activities	De	mocracy		Support	an	d Awards	and General		d General Fundraisi		g Expenses	
Contractual Services	\$	1,500	\$	-	\$	1,871	\$	160,196	\$	-	\$	83,834	\$	42,607	\$	290,008
Meetings and events		11,225		123,183		1,306		103,851		-		98,248		7,417		345,230
Operations		2,199		2,170		861		84,167		-		689,469		886,814		1,665,680
Salary Support		219,780		-		19,027		139,232		-		154,700		-		532,739
Scholarships/Awards/																
Internships		-		-		-		-		831,031		-		-		831,031
Gift to College		-						3,395,472		-		75,000		-		3,470,472
Total	\$	234,704	\$	125,353	\$	23,065	\$	3,882,918	\$	831,031	\$	1,101,251	\$	936,838	\$	7,135,160

NOTE 10 RELATED PARTY TRANSACTIONS

The Foundation receives services from various individuals whose salaries and benefits are paid by the College. In addition, the College provided the Foundation available administrative office space and use of facilities. These donated services and facilities amounted to \$1,564,704 and \$1,412,341 for the years ended June 30, 2020 and 2019, respectively. Such amounts are recorded as both donated services revenue and supporting services expenses.

Additionally, the Foundation provides reimbursements to the College for expenses incurred on behalf of the Foundation and the Foundation supports the College for various programmatic expenses. These reimbursements and support amounted to \$2,699,621 and \$5,049,837 for the years ended June 30, 2020 and 2019, respectively. Such amounts are recorded as program expenses and supporting services expenses. At June 30, 2020 and 2019, the Foundation had a payable outstanding with the College in the amounts of \$12,666 and \$-0-, respectively, for such reimbursements. These amounts have been included in the accounts payable balance on the statement of financial position for the current year.

NOTE 11 LIQUIDITY AND AVAILABILITY

The Foundation receives contributions with donor restrictions to be used in accordance with the associated purpose restrictions. It also receives gifts to establish endowments that will exist in perpetuity; the income generated from such endowments is used to fund scholarships, endowed chairs and professorships, and program support. In addition, the Foundation receives support without donor restrictions which fund programs, scholarships and general expenditures with the remainder funded investment income without donor restrictions, and appropriated earnings from gifts with donor restrictions.

The Foundation regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to prudently maximize the investment of its available funds. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Foundation considers investment income without donor restrictions, and contributions without donor restriction to be available to meet cash needs for general expenditures. General expenditures include administrative and general expenses and fundraising expenses expected to be paid in the subsequent year. Annual operations are defined as activities occurring during the Foundation's fiscal year.

The Foundation has the following financial assets available within one year of the balance sheet date to meet cash needs for general expenditure held in cash and short-term investments.

	2020	2019		
Financial Assets at Year-End:				
Cash	\$ 1,737,973	\$ 1,329,159		
Promises to Give	1,061,598	1,210,896		
Investments	38,749,379	38,816,989		
Donor Funded Life Insurance	446,191	146,594		
Total	41,995,141	41,503,638		
Less Amounts not Available for use within One Year:				
Net Assets with Donor Restrictions	(39,407,021)	(39,052,416)		
Board-Designated Quasi-Endowment	(201,847)	(201,847)		
Gift Annuities	(998,782)	(1,016,596)		
	(40,607,650)	(40,270,859)		
Financial Assets Available to Meet General				
Expenditures Over the Next Twelve Months	\$ 1,387,491	\$ 1,232,779		

None of these financial assets are subject to donor or other contractual restrictions that make them unavailable for general expenditure within one year of the balance sheet date. The Foundation has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

NOTE 11 LIQUIDITY AND AVAILABILITY (CONTINUED)

The Foundation's endowment funds consist of donor-restricted endowments and board-designated quasi-endowments. Income from donor-restricted endowments is restricted for specific purposes and, therefore, is not available for general expenditure with the exception of the service fee applied to the funds. As described in Note 8, the endowment has a service fee of 1.5% for FY20 and FY19, and \$468,138 and \$451,591 of appropriations from the endowment and quasi-endowment will be available within the next 12 months for general expenditures for the years ended June 30, 2020 and 2019, respectively.

NOTE 12 SUBSEQUENT EVENTS

Management evaluated subsequent events through September 23, 2020, the date the financial statements were available to be issued. Events or transactions occurring after June 30, 2020, but prior to September 23, 2020, that provided additional evidence about conditions that existed at June 30, 2020, have been recognized in the financial statements for the year ended June 30, 2020. Events or transactions that provided evidence about conditions that did not exist at June 30, 2020, but arose before the financial statements were available to be issued, have not been recognized in the financial statements for the year ended June 30, 2020.